

## SOLICITOR'S DISCLOSURE STATEMENT

Dear [CLIENT NAME]

I am enclosing a copy of the current Form ADV Part 2A (the "Disclosure Brochure") of Integrated Wealth Concepts LLC ("Integrated"). This is Integrated's Disclosure Brochure under the Investment Advisers Act of 1940 and required by the U.S. Securities and Exchange Commission ("SEC") to be provided to any client or prospective client before establishing a relationship with Integrated as your investment advisor.

This letter also serves to inform you that while I am not employed by Integrated, I have assisted Integrated in presenting the advisory services offered by Integrated and will assist in establishing (and maintaining) your client relationship with Integrated. In this capacity, I am called a "solicitor" to Integrated.

For the duration of your advisory relationship with Integrated, and according to an agreement between myself and Integrated, Integrated will pay me for my services from the total assets under management pursuant to the investment advisory agreement you executed with Integrated. This amount is paid to me by Integrated for my solicitation services and for referring you to Integrated and covers any expenses for these efforts.

My services include making any introductions and providing information and material about the advisory services and programs of Integrated. My services may also include periodic contacts about Integrated, or other information as may be requested or required to assist in understanding Integrated's services or establishing an advisory relationship or providing/updating information on behalf of Integrated. In no event will the services include providing investment advisory services on behalf of Integrated in any manner.

The compensation for my services is paid completely by Integrated from the investment advisory fees earned, which are not increased or passed along to a client in any way. Therefore, the advisory fees you pay to Integrated will not be increased as a result of my solicitation services.

This arrangement may create a conflict of interest because I have a financial incentive to recommend Integrated's advisory services to you. However, you are not required to engage Integrated for advisory services, and you will not incur any additional costs due to this arrangement.

If you should have any questions about this relationship, please let me know.

Thank you for your cooperation.

Sincerely,

Tom Gonnella